



CASE STUDY

HOW STEINBRENNER LAW OFFICES BECAME MORE EFFICIENT TO TAKE ON MORE WORK.

With over 30 years of corporate and business legal experience, Steinbrenner Law has represented business owners and executives in almost every industry, ranging in size from local start-up companies to international Fortune 100 corporations. Their attorney, Carl Steinbrenner, is admitted to practice law in New York, Ohio, Michigan, Illinois, and in federal district court and federal bankruptcy court .



Meet Steinbrenner Law



STEINBRENNER LAW OFFICES, LLC
The Solution to Your Business Legal Needs

Who is Steinbrenner Law?

Steinbrenner Law is a boutique law firm operating at a large firm level. They pride themselves in providing high quality legal services and are routinely involved with managing international business transactions in countries throughout the world.

If you were to visit their office in the historic Corn Hill neighborhood, you would be treated to a majestic building including contemporary layouts, 10 foot ceilings, expansive floor plans and magnificent windows.

The Hurdles

The law firm realized constant loss of time - and essentially money - which exposed a dire need for a change that would result in greater productivity. Ancient methods like notepads, Word and calendars to keep track of time and expenses, and Excel for invoicing were being used.

Soon after, the hunt was on to find a better solution that would benefit the firm for the long run and for growth. They researched companies such as Clio and Time59, but were ultimately won by the user-friendly operating software of PracticePanther.

Time to Be More Efficient!

Not only was PracticePanther able to make managing Steinbrenner Law much easier through its easy-to-use features such as document management, invoicing, time-tracking, and expenses reports, but quick and available access to customer care proved to be a great resource to lean on. The live chat in the software was of great help in times where assistance was needed, and issues were resolved almost instantly. Not having a contract was also a huge plus!



“We realized we were losing time and money and needed a change.”

Another great automating plus is that Steinbrenner's income and expenses are able to be synced between QuickBooks and PracticePanther for peace of mind when it comes to financial matters.

"We have noticed that we do not lose time, and are able to bill more quickly. Our clients can have access to their own client files online, and we get paid quicker. Change is not always easy, but this change was necessary and a great asset for our Firm. We are certainly more efficient than we were a few months ago, and can now take on more client work."

- Lana Soroka, Steinbrenner Law Offices



Automated Intake Forms & Document Templates

Seconds after a new client calls, they receive an email with an electronic intake form. Once filled out, a retainer agreement is generated in one click and sent for electronic signature. What used to take hours, now takes minutes.

Intuitive Time Tracking for Legal Professionals

Track time on one device, then seamlessly move onto another. Start from your computer and then continue from your phone! Stay on top of your firm with easy-to-read visual reports on time and expenses by: user, matter, category or client.

Email & Calendar Sync on All Your Devices

Consolidate your legal emails to one central software. Never lose another email ever again! Link your emails and find the one you were looking for, and share emails with your team. See everyone's emails about each matter, and bill for each email.

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or call us at 1 (800) 856-8729

