



CASE STUDY

SIBLEY LAW LEVERAGES PRACTICEPANTHER[®] TO GIVE THEIR PERSONAL INJURY FIRM A COMPETITIVE EDGE.

At PracticePanther, we are always learning from our clients, and Brent Sibley, of the Sibley Law Firm, stands out as one of our most innovative and fastest growing law firms.



Meet Sibley Law



From the time you meet Brent Sibley, you can tell there's something different about his law firm.

He and his employees are almost always wearing branded polo shirts adorned with Sibley Law logos. They proudly share the different apps and processes they use to run their business. You only have to ask, and they will jump at the opportunity to explain the purpose of each application or give you a tour of their operation.

As leaders in the legal technology space, we wanted to see these systems in action. So, we scheduled a visit to Brent's headquarters in Aventura, Florida, and you can watch it here:

 www.PracticePanther.com/Sibley-Law

Who is Sibley Law?

Sibley Law is a successful personal injury law firm in the competitive Miami metropolitan area. Brent's success is due primarily to the way he views the use of technology in his law firm.

He calls this combination of technology "Sibley Ops," which is the backbone of his practice. He chose to create a seamless experience for clients while also giving his staff ample resources to manage their cases and grow the firm.

Brent chose PracticePanther after trial and error with several other systems, a painful process so many law firms go through before finding "the right one."



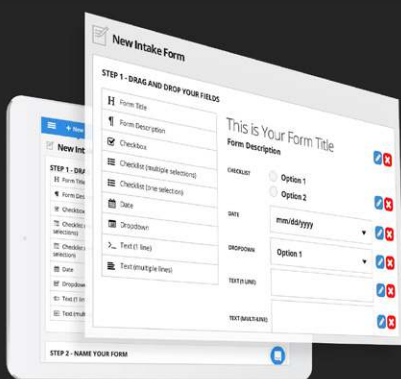
The Perfect Process

What makes Sibley Law's use of PracticePanther so efficient is the way Brent and his team have customized the software to match their workflow. They've created custom fields, document templates, signature-ready retainer agreements, online intake forms, and more.

Brent shared that it wasn't easy, but it was worth it. They spent months refining every customizable option in the system until it was finally perfect, which he says continues to adapt as the practice grows and new features become available.

"I could go on about the automation features that save me hours every week, but the best part about PracticePanther is their dedicated team who cares so much about my firm. Thousands of law firms use them worldwide, and what amazes me is the personal attention I get from my dedicated account manager and the local team in Miami I can always count on."

- Brent Sibley, Esq., Sibley Law Firm



Automated Intake Forms & Document Templates

Seconds after a new client calls, they receive an email with an electronic intake form. Once filled out, a retainer agreement is generated in one click and sent for electronic signature. What used to take hours, now takes minutes.



Text Message Appointment Reminders

For upcoming meetings, court dates, or deadlines, both the staff and clients receive an email and text message reminder. Not only is this a time saver, it's also decreased client no-show rates and eliminated missed deadlines.



Document Management & Sharing

Sibley Law syncs Dropbox with PracticePanther. With a two-way sync, it automatically creates folders for new clients, syncs every file with their team, and backs up the data in real-time. They can search for any file from their phone or tablet and even access files offline.



CASE MANAGEMENT SOFTWARE MADE EASY

Sibley Law's successful experience with technology can be yours, too! Put technology to work in your law firm and focus on what you do best - practicing law!

At PracticePanther, we will help you automate your firm, so you can spend less time managing and more time earning.

If you are ready to get more done in less time and replicate Sibley Law's workflow, schedule a demo of PracticePanther today!

GET YOUR FREE DEMO.

Visit us at www.practicepanther.com/sibley-law
or call us at 1 (800) 856-8729

